

MINUTES OF REGULAR MEETING
BOARD OF EDUCATION
HOMER COMMUNITY SCHOOL
November 13, 2023

A meeting of the Board of Education of Homer Community School was convened in open and public session on Monday, November 13, 2023 at 7:00 p.m. in the Library at the Homer Community School, Homer, Nebraska. The following board members were present or absent:

Present: Ryan Harris, Paul Tighe, Kristina Nelsen and Byron Hall

Absent: Aaron Reis, Tyler Kirkholm

Administration present: Superintendent Gregg Cruickshank, Principals Abbie Uhl and Tom Coviello & Board Secretary Amy Brand

Visitors present: Several

Notice of the meeting was given in advance by publication and/or posting in accordance with the Board approved method for giving notice of meetings. Notice of this meeting was given to all members of the Board of Education. The Secretary of the Board maintains a list of the news media requesting notification of meetings and advance notification to the listed media of the time and place of the meeting and the subjects to be discussed at this meeting was provided. Availability of the agenda was communicated in the publicized notice and a current copy of the Agenda was maintained as stated in the publicized notice. All proceedings of the Board of Education, except as hereinafter noted, were taken while the convened meeting was open to the attendance of the public.

- I. Call Meeting to Order and Notification of Open Meeting Law
The meeting was duly called to order and the Chairperson announced and informed the public that a current copy of the Open Meetings Act is posted in the Library.
- II. Roll Call – All members present except Aaron Reis and Tyler Kirkholm. Motion was Made by Hall and seconded by Harris to excuse Members Reis and Kirkholm from the meeting. On roll call vote, the Board voted as follows:
Voting for: Nelsen, Tighe, Harris, Hall
The motion carried 4-0.
- III. Approval of Agenda and Changes to Agenda
Mr. Cruickshank asked to add a personnel matter to closed session. Motion was made by Hall and seconded by Nelsen to approve the agenda as amended. On roll call vote, the Board voted as follows:
Voting for: Harris, Hall, Nelsen, Tighe
The motion carried 4-0.
- IV. Consent Agenda
 1. Approve the Minutes of the October 11th meeting.
 2. Approve claims and accounts and payroll expense from General Fund.
 3. Discuss, consider, and take all necessary action to approve all items presented on the Consent Agenda.Motion was made by Nelsen and seconded by Harris to approve all Consent Agenda items. On roll call vote, the Board voted as follows:
Voting for: Nelsen, Harris, Hall, Tighe
The motion carried 4-0.

V. Communications/Discussion

a. Reports

Mrs. Uhl and Mr. Coviello reported on Cognia continuous improvement as well as the wonderful Veterans Day Program Mrs. Anderson and Mrs. Moos organized. Winter Benchmark testing was discussed as well as the school-wide 12 Days of Christmas dress up days. KSB Law will be here December 12th to visit with 3rd – 12th grade students about digital citizenship. Mrs. Uhl and Mr. Coviello attended the Wayne State College Teacher Recruitment Fair in October.

Mrs. Uhl discussed the first quarter Knight Pride celebration as well as the Trunk Or Treat, which was very well attended. The first day for 3 year-old preschool was November 2nd and Elementary Enrichment as well as Elementary Student Council events were discussed. The Elementary Christmas Concert will be on December 4th. Angela Abts is scheduled to visit students in the upcoming weeks with entrepreneurship topics.

Mr. Coviello discussed One Act and Quiz Bowl competitions and informed the board that Winter Sports seasons have begun. NHS had their Induction Ceremony with the highest number of new inductees (17). The Secondary Christmas Concert will be on December 11th.

Mr. Cruickshank reported enrollment is at 431. He also discussed the adjusted school district valuation for 2023. A notification was shared from B-J Bus Service declining to submit a proposal for transportation services. A copy of the head lice policy was shared with parents and posted on the website. Information on legislation was shared regarding the paraprofessional to teacher pathway. Mr. Cruickshank also shared a copy of the finalized District/Board Goals and Priorities.

The financial audit and submission of the Annual Financial Report (AFR) to the Nebraska Department of Education is complete. The board will receive copy at December's meeting. After school programs and daycare programs were discussed. More information will be shared at December's meeting. Mr. Cruickshank also gave a van purchase update.

b. Public Comment – there was none.

VI. Discussion

- a. Facility project update – The most recent executed application certificate for payment on the project was shared. Mr. Cruickshank shared an estimate from Stateline Electric for the electrical work for the new digital video boards in the main gym. The boards are scheduled to be installed during Christmas vacation. Information was shared on different playground options and estimates for parking lot paving were discussed. HVAC issues continue to be worked out and the final walk-through meeting was postponed. There are a couple of minor issues that need to be addressed before the state electrical inspector signs off. The natural gas leak issue was addressed in a timely manner. Bill McPherran shared considerations concerning installing the sidewalk as it pertains to the operation of the underground sprinkler system.
- b. ESU #1 annual report – The ESU is essential for rural schools to provide services for students, staff and families. The review was shared and it was discussed how vital the ESU is to a school to function.
- c. Safety review – Nebraska Department of Education. A Safety review was performed on September 27th. Mr. Cruickshank shared the recommendations with the board.

VII. Closed Session

Motion was made by Nelsen and seconded by Hall to go into closed session at 8:15 p.m. to discuss collective bargaining strategies for certified teachers for the protection of the public's interest and to discuss a personnel matter to protect the reputation of an individual. On roll call vote, the board voted as follows:

Voting for: Hall, Nelsen, Tighe, Harris

The motion carried 4-0.

The board exited closed session.

Motion was made by Hall and seconded by Harris to go into regular session at 9:24 p.m.

On roll call vote, the board voted as follows:

Voting for: Hall, Nelsen, Tighe, Harris

The motion carried 4-0.

VIII. Time/Date of next meeting

The next regular meeting will be on Wednesday, December 13, 2023 at 7:00 p.m.

IX. Motion to Adjourn

Motion was made by Hall and seconded by Nelsen to adjourn the meeting at 9:26 p.m. on November 13, 2023. On roll call vote the board voted as follows:

Voting for: Nelsen, Tighe, Harris, Hall

The motion carried 4-0.

The meeting was duly adjourned.

Dated this 13th day of November 2023.

ATTEST:
Kristina Nelsen
Secretary

Dakota County School District #31R
a/k/a Homer Community School
BY: Paul Tighe, President

Accounts Payable

Check Register

ALL Data

Arranged by:
Check Number

Direct

Dep. Invoice	Check Number	Check Date Invoice Date	Vendor ID PO Number	Vendor Name PO Date	Description	Amount
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Checks Printed

Bank Account :A - First Community Bank

00054301	12/06/2023	ANDEBRID		Bridget Anderson		
12062023			12/06/2023	Christmas concert decorations		32.06
					Check Total	32.06
00054302	12/06/2023	AOXWELDI		A-OX WELDING SUPPLY		
0001339102			12/06/2023	shop supplies		222.50
					Check Total	222.50
00054303	12/06/2023	APPEARA		Appearra		
0914261			12/06/2023	Mop supplies		422.72
					Check Total	422.72
00054304	12/06/2023	ASTCKSSE		ASTC, Inc dba K & S Service		
KS37954			12/06/2023	Vehicle maintenance		549.63
					Check Total	549.63
00054305	12/06/2023	ATT		AT&T		
12112023			12/06/2023	long distance		16.59
					Check Total	16.59
00054306	12/06/2023	BENSKIRS		Kirsten Benson		
12012023			12/06/2023	mileage		582.12
					Check Total	582.12
00054307	12/06/2023	BLACMIND		Mindy Blackfish		
12012023			12/06/2023	November mileage		57.45
					Check Total	57.45
00054308	12/06/2023	BLACSETI		Setia Blackfish		
12012023			12/06/2023	mileage		463.14
					Check Total	463.14
00054309	12/06/2023	BLICART		Blick Art Materials		
1967876,185382 6		7204,7188	12/06/2023	Art supplies		441.48
					Check Total	441.48
00054310	12/06/2023	CAPITONE		Capital One		
11242023			12/06/2023	custodial, elementary supplies		716.29
					Check Total	716.29
00054311	12/06/2023	CENTLIN2		Century Link		
12062023			12/06/2023	monthly service		286.60
					Check Total	286.60
00054312	12/06/2023	CRUIGREG		Gregg Cruickshank		
12052023			12/06/2023	cell phone, oct, nov, dec		300.00
					Check Total	300.00
00054313	12/06/2023	DAKCOSTR		Dakota County Star		

ALL Data

Check Register

Arranged by:
Check Number

Direct

Dep.	Check Number Invoice	Check Date Invoice Date	Vendor ID PO Number	Vendor Name Description	Amount
	12062023			publish minutes and notices	112.83
				Check Total	112.83
	00054314 8827661-0	12/06/2023	EAKEOFF1	Eakes Office Solutions supplies	649.41
				Check Total	649.41
	00054315 S010300827.001	12/06/2023	ECHOGROU	Echo Group, Inc. supplies	167.40
				Check Total	167.40
	00054316 7001536690	12/06/2023	EMCINSU	EMC Insurance Companies worker's comp insurance	4,608.00
				Check Total	4,608.00
	00054317 11898,SP7437	12/06/2023	ESU1	Esu #1 training, support services	69,388.18
				Check Total	69,388.18
	00054318 11933952	12/06/2023	FIRSSTUD	First Student, Inc. October bus services	28,434.27
				Check Total	28,434.27
	00054319 167609	12/06/2023	GENEGENI 6650	Generation Genius, Inc. science classroom licenses	750.00
				Check Total	750.00
	00054320 800660046	12/06/2023	HILLFLOO	Hillyard / Sloux Falls Branch supplies	936.36
				Check Total	936.36
	00054321 412957	12/06/2023	HOLINNKY	Holiday Inn - Kearney Hotel/AD	229.90
				Check Total	229.90
	00054322 01152024	12/06/2023	HOMELEAS	Hometown Leasing copier lease	1,610.70
				Check Total	1,610.70
	00054323 12012023	12/06/2023	HOMESCHO	Homer Community School Vanschoiack BB salary to BBB	3,792.96
				Check Total	3,792.96
	00054324 11302023	12/06/2023	JJPRONTO	J & J Pronto Fuel	899.90
				Check Total	899.90
	00054325 365713122	12/06/2023	JWPEPPER	JW Pepper & Son Inc Music supplies	252.98
				Check Total	252.98
	00054326	12/06/2023	MATHTRIG	Matheson Tri-Gas, Inc.	

ALL Data

Check Register

Arranged by:
Check Number

Direct

Dep.	Check Number Invoice	Check Date Invoice Date	Vendor ID PO Number	Vendor Name PO Date Description	Amount
	52264079			12/06/2023 shop supplies	53.02
				Check Total	53.02
	00054327	12/06/2023	MENARDS	Menards	
	18240,17520,169 01			12/06/2023 supplies	406.02
				Check Total	406.02
	00054328	12/06/2023	MIDBMUSI	Mid-bell Music, Inc	
	10760828,10760 832			12/06/2023 music equipment	294.87
				Check Total	294.87
	00054329	12/06/2023	MOOSPAIG	Paige Moos	
	12042023			12/06/2023 veteran's day program supplies	47.59
				Check Total	47.59
	00054330	12/06/2023	MTCMECH	MTC Mechanical	
	343			12/06/2023 furnace	840.00
				Check Total	840.00
	00054331	12/06/2023	NOREKRIS	Kris Noreen	
	11302023			12/06/2023 November mileage	138.86
				Check Total	138.86
	00054332	12/06/2023	PAYEKATE	Kateri Payer	
	12012023			12/06/2023 Aug, Sep, Oct mileage	304.04
				Check Total	304.04
	00054333	12/06/2023	PERMABOU	Perma-Bound	
	1964600-02		7030	12/06/2023 Cultural Grant books	91.49
				Check Total	91.49
	00054334	12/06/2023	PERRGUTH	Perry Guthery Haase & Gessfor	
	177			12/06/2023 legal fees	185.60
				Check Total	185.60
	00054335	12/06/2023	PORTCOMP	Porter & Company, P.C.	
	4811			12/06/2023 Audit services	6,600.00
				Check Total	6,600.00
	00054336	12/06/2023	ROBEIMPL	Robertson Implement Co.	
	R788017,8808			12/06/2023 mower maintenance	836.35
				Check Total	836.35
	00054337	12/06/2023	SAMSCLUB	Sam's Club	
	12222023			12/06/2023 elemntary supplies	142.56
				Check Total	142.56
	00054338	12/06/2023	SCHOSPLL	School Specialty LLC	
	208133404878			12/06/2023 folding tables	197.76

ALL Data

Check Register

Arranged by:
Check Number

Direct

Dep.	Check Number Invoice	Check Date Invoice Date	Vendor ID PO Number	Vendor Name PO Date	Description	Amount
					Check Total	197.76
	00054339 19559,19567,196 41	12/06/2023	SIOUCIT4	12/06/2023	Sioux City Sprinkler Service Sprinkler work	2,886.83
					Check Total	2,886.83
	00054340 13488	12/06/2023	SIOULOCK	12/06/2023	Siouxland Lock & Key keys	147.66
					Check Total	147.66
	00054341 1	12/06/2023	STANMUSI	12/06/2023	Stanton Music Boosters JH honor fest	120.00
					Check Total	120.00
	00054342 SC750191	12/06/2023	STATSTEE 6867	12/06/2023	State Steel shop supplies	1,739.62
					Check Total	1,739.62
	00054343 299048	12/06/2023	TMSSTYPE	12/06/2023	Time Management Systems Hosting fee and support	85.00
					Check Total	85.00
	00054344 170701434	12/06/2023	ULINE 7185	12/06/2023	Uline portable base for stop sign	193.37
					Check Total	193.37
	00054345 12012023	12/06/2023	USDDEPT	12/06/2023	USD Department of Music Jazz festival fee	175.00
					Check Total	175.00
	00054346 12012023	12/06/2023	VILLHOME	12/06/2023	Village Of Homer Water	537.64
					Check Total	537.64
	00054347 92037168	12/06/2023	VIRCO 7110	12/06/2023	Virco, Inc. furniture	3,672.90
					Check Total	3,672.90
	00054348 482	12/06/2023	WAYNSTAT	12/06/2023	Wayne State College Booth at WSC Education Fair	35.00
					Check Total	35.00
	00054349 1631813-01	12/06/2023	WILMHARD	12/06/2023	Wilmes Hardware Hank supplies	6.41
					Check Total	6.41
Total of Checks Printed:						135,661.06

Checks	49
Printed Direct Deposits	0
Emailed Direct Deposits	0
Total Payments	<u>49</u>

Report Total: 135,661.06

**General Fund/Depreciation Fund
Yearly Comparison By Month**

December 2022 to December 2023

General Fund	-/+	2022	2023	Difference
Checking		\$1,978,444.66	\$495,999.41	
CD		\$288,200.78	\$809,757.65	
Petty Cash		\$991.52	\$562.31	
General December 1		\$2,267,636.96	\$1,306,319.37	-\$961,317.59
Depreciation Fund		\$584,858.67	\$478,932.35	
General+Depreciation December 1		\$2,852,495.63	\$1,785,251.72	-\$1,067,243.91
Accounts Payable		\$74,650.12	\$135,661.06	
Payroll		\$457,844.27	\$450,327.31	

General Fund/Depreciation 6-year History

	General	Depreciation	Payroll
December 2023	\$1,306,319	\$478,932	\$450,327
December 2022	\$2,267,636	\$584,858	\$457,844
December 2021	\$	\$	\$
December 2020	\$2,121,130	\$513,918	\$379,327
December 2019	\$1,777,538	\$503,769	\$363,573
December 2018	\$1,759,638	\$522,179	\$343,235

Fund Balances

General Fund Account Balances –December 2023

Receipts:

(Received since last board meeting)

First Community Bank – Interest	87.91
Dakota & Thurston County Treasurer – Taxes from last month	29,496.94
State of NE State Aid	185,008.00
Scoreboard sponsors	6,000.00
Activities Fund – stipend reimbursement	500.00

Balance in General Fund Checking (12/1/2023)	495,999.41
Balance in CD(12/1/2023)	809,757.65
Balance in General Fund Petty Cash (12/1/2023)	562.31
General Fund Balance	1,306,319.37

General Fund Checking Balance as of December 1, 2023	495,999.41
December Account Payable Expenses	- 135,661.06
December Payroll Expense (Inc payroll deductions)	- 450,327.31
December To Be Deposited	+ 185,008.00
Estimated Balance End of December	95,019.04

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Hot Lunch Program Balance November, 2023

Hot Lunch Balance as of November 1, 2023	\$ 40,934.16
November Expenses to date	- 27,329.25
November Deposited to date	+ 27,510.33
Balance End of November	\$ 41,115.24

HCS Nutrition Fund Balance November 1, 2023

Nutrition Balance as of November 1, 2023	\$ 90,363.27
November expenses to date	- 0
November deposited to date	+ 222.81
Balance End of November	\$ 90,586.08

TOTAL LUNCH BALANCE \$131,701.32

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Activity Account Balance –November, 2023

Beginning bank balance as of November 1, 2023	\$ 102,653.49
November expenditures	- 10,807.11
November deposits	+ 10,778.93
Ending bank balance	\$ 102,625.31

Building Fund: (Used for Improvements)

Balance in Building Fund Passbook (11-1-23)	\$ 581,978.69
Interest	1,327.00
Dakota and Thurston County Treasurer	2,122.55
Less check to MTC	6,200.00
Less check to HCI	48,640.32
Less check to Frank's Asphalt	700.00
Less check to Stateline Electric	861.40
Less check to Thompson Solutions	15,799.88
Less check to MTC	630.00

November Ending Balance \$ 512,596.64

Depreciation Fund: (Used for Replacement)

Balance in Depreciation Fund Balance (11-1-23)	\$556,269.48
Interest	1,345.76
Less check to Baxter Ford	76,268.00
Less check to FNB Omaha	2,414.89

November Ending Balance \$478,932.35

Depreciation Fund Total Designation:

August 2017	\$100,000 for Textbooks(used2,482)(Used167) (25,254)(10,033)(11,836) (6961) \$100,000 for Vehicle (46,410 for van) (53,590 for van)
August 2019	\$25,000 for Vehicle (22,678 for van) \$25,000 for Textbooks
August 2020	\$100,000 for Technology (13,762)(3839)(27174)(2,414.89)
August 2022	\$50,000 for Textbooks \$150,000.00 for Technology \$100,000.00 for Repairs(2988) (8,219) (3,800)(37,842)(34,908)
August 2023	\$50,000 for Technology \$25,000 for Textbooks \$25,000 for Vehicle

Depreciation Fund Total Available:

Total Repairs	\$ 50,085
Total Technology	\$214,968
Total Textbooks	\$143,267
Total Vehicle	\$ 27,322
Total Misc.	\$ 26,074

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General

TOTAL EXPENDITURES

	2023-2024		2022-2023		2021-2022		Budget%
	Budget	YTD	Budget	YTD	Budget	YTD	Budget%
Regular Education (1100)	\$4,000,000	\$1,234,066	\$3,852,000	\$3,618,844	\$3,600,000	\$3,357,599	93%
Special Education (1200)	\$650,000	\$224,475	\$600,000	\$666,534	\$650,000	\$556,487	86%
Pupil Support (2100)	\$350,000	\$115,631	\$375,000	\$336,747	\$375,000	\$370,313	99%
Instr Staff Support (2200)	\$110,000	\$33,901	\$104,540	\$101,191	\$105,000	\$98,674	94%
Superintendent Support (2300)	\$220,000	\$69,370	\$210,000	\$214,231	\$200,000	\$208,560	104%
Principal Support (2400)	\$370,000	\$117,648	\$310,000	\$346,220	\$320,000	\$285,054	89%
Business Support (2500)	\$150,000	\$48,223	\$125,000	\$147,278	\$125,000	\$120,716	97%
Bldg/Grnds Support (2600)	\$475,000	\$116,691	\$450,000	\$451,847	\$450,000	\$465,494	103%
Pupil Transportation (2700)	\$300,000	\$74,893	\$260,000	\$290,346	\$242,000	\$236,092	98%
Community/State Grant (3000)	\$5,000	\$226	\$5,000	\$820	\$5,000	\$1,795	36%
Federal Grants (6000)	\$300,000	\$499,995	\$360,000	\$380,724	\$433,000	\$351,393	81%
Summer School (1300)	\$20,000	\$5,232	\$35,000	\$13,941	\$55,000	\$28,210	51%
Transfers (8000)	\$350,000	\$13,372	\$400,000	\$500,000	\$400,000	\$0	0%
TOTAL	\$7,300,000	\$2,553,724	\$7,086,540	\$7,068,723	\$6,960,000	\$6,080,387	87%
Salaries (100)	\$4,200,000	\$1,405,433	\$3,999,300	\$4,080,649	\$3,793,300	\$3,731,818	98%
Fringe Benefits (200)	\$1,400,000	\$395,642	\$1,200,000	\$1,223,722	\$1,263,255	\$1,108,613	88%
Salary & Fringes Total	\$5,600,000	\$1,801,075	\$5,199,300	\$5,304,371	\$5,056,555	\$4,840,431	96%
Contracted Services (300)	\$400,000	\$102,172	\$410,000	\$352,440	\$425,000	\$406,004	96%
Rentals/Repairs (400)	\$150,000	\$18,617	\$73,795	\$96,385	\$75,000	\$18,195	24%
Travel/Office (500)	\$450,000	\$93,184	\$472,900	\$419,336	\$472,900	\$411,172	87%
Supplies (600)	\$350,000	\$119,686	\$430,545	\$330,118	\$430,545	\$292,323	68%
Transfers (700/800)	\$350,000	\$418,989	\$500,000	\$566,074	\$500,000	\$112,262	22%
TOTAL	\$7,300,000	\$2,553,724	\$7,086,540	\$7,068,723	\$6,960,000	\$6,080,387	87%

Credit Card Expenditures

Secondary Supplies	\$1,457.59
Elementary Supplies	\$327.75
Library	\$89.98
Tech	\$408.12
Staff Development	\$202.26
REAP	\$254.27
Shop	\$816.87
Office	\$76.31
Custodial	\$498.83
Superintendent Travel	\$62.09
HS SPED	\$508.48
Depreciation	\$2,414.89
Preschool	\$9.45
Activity	\$3,752.47
TOTAL	\$10,879.36

4-Month Comparison

Payroll 2022: \$1,818,750

Payroll 2023: \$1,801,075

Total 2022: \$2,103,153

Total 2023: \$2,153,724

- \$17,675

+ \$50,571

Expenses

Total Collections

	2020-2021	2021-2022	2022-2023	2023-2024
September	1,033,272	1,101,510	800,659	698,595
October	550,305	466,671	316,779	466,618
November	264,180	354,239	519,791 *	221,093
December	324,994	273,331	275,982	
January	693,440	1,441,146	1,130,286	
February	646,250	666,287	588,149	
March	458,215	331,897	332,046	
April	618,307	381,882	574,028	
May	1,158,909	1,183,274	855,633	
June	460,064	409,099	429,134	
July	67,137	60,559	48,640	
August	104,801	43,664	417,695	
TOTALS	6,379,875	6,713,559	6,288,821	1,386,306

* \$167,000 ACE Grant
 Money → received Oct. this year.
 * \$100,000 SPED Reimbursement. Haven't received first payment this year.

Tax Collections

	2020-2021	% of Total	2021-2022	% of Total	2022-2023	% of Total	2023-2024	% of Total
September	817,230	79.09%	838,046	76.08%	600,231	74.97%	504,135	72.16%
October	336,673	61.18%	102,555	21.98%	116,402	36.75%	108,401	23.23%
November	53,098	20.10%	27,097	7.65%	35,932	6.91%	29,497	13.34%
December	22,881	7.04%	26,170	9.57%	25,912	9.39%		#DIV/0!
January	446,873	64.44%	955,255	66.28%	889,616	78.71%		#DIV/0!
February	316,400	48.96%	322,780	48.44%	214,253	36.43%		#DIV/0!
March	75,000	16.37%	85,328	25.71%	59,157	17.82%		#DIV/0!
April	265,720	42.98%	338,837	88.73%	347,686	60.57%		#DIV/0!
May	910,927	78.60%	732,782	61.93%	591,358	69.11%		#DIV/0!
June	179,454	39.01%	144,668	35.36%	135,466	31.57%		#DIV/0!
July	62,928	93.73%	53,367	88.12%	40,059	82.36%		#DIV/0!
August	84,641	80.76%	36,306	83.15%	49,150	11.77%		#DIV/0!
TOTALS	3,571,825	55.99%	3,663,191	54.56%	3,105,221	49.38%	642,033	46.31%

State Aid

	2020-2021	% of Total	2021-2022	% of Total	2022-2023	% of Total	2023-2024	% of Total
September	211,738	20.49%	198,188	17.99%	199,203	24.88%	191,609	27.43%
October	208,734	37.93%	198,188	42.47%	195,724	61.79%	190,332	40.79%
November	208,734	79.01%	198,188	55.95%	195,724	37.65%	185,008	83.68%
December	208,734	64.23%	198,188	72.51%	195,724	70.92%		#DIV/0!
January	208,734	30.10%	198,188	13.75%	195,724	17.32%		#DIV/0!
February	208,734	32.30%	198,188	29.75%	195,724	33.28%		#DIV/0!
March	208,734	45.55%	198,188	59.71%	195,724	58.94%		#DIV/0!
April	208,734	33.76%	0	0.00%	195,724	34.10%		#DIV/0!
May	208,734	18.01%	396,376	33.50%	195,724	22.87%		#DIV/0!
June	208,468	45.31%	198,188	48.44%	195,719	45.61%		#DIV/0!
July								
August								
TOTALS	2,090,078	32.76%	1,981,880	29.52%	1,960,714	31.18%	566,949	40.90%

Revenue